

Global Executive Search Partnership Expands Client Service Capabilities, Adds 8 Member Firms

IRC Global Executive Search Partners Serves Clients In 40+ Countries, On 6 Continents

MELBOURNE, 18th June, 2014 – IRC Global Executive Search Partners, a leading collective of retained executive search partners serving more than 2,000 client companies worldwide, has significantly expanded its client service capabilities with the addition of eight new, world-class member firms – extending its global reach to executive talent markets in over 40 countries across six continents.

The following members have joined IRC Global Executive Search Partners since January:

- IRC Spain
- IRC Switzerland
- IRC Japan
- IRC New Zealand
- IRC United States (New York)
- IRC Kazakhstan
- IRC Argentina & Chile
- IRC Ireland

The addition of these new member firms gives IRC Global Executive Search Partners – already ranked among the world’s 10 largest retained executive search firms – increases the firm’s international footprint to more than 75 offices, more than 300 search consultants across nearly all industry segments.

“Our new members have brought a strong geographic balance to the IRC partnership. We are now a global leader in client coverage across Asia Pacific, the Americas as well as Europe, the Middle East and Africa (EMEA),” said Malcolm Duncan, President of the IRC Executive Board. “Each of our new members brings deep insight, perspective and market intelligence to IRC clients and are committed to IRC’s client-centered model.”

Duncan said that IRC’s new members have long been market leaders in their respective regions and industry market spaces and are already providing global leadership to clients across industry sectors.

“Our partner in New York is now leading our global Real Estate practice and our new member in Japan is currently working with me on a Country Manager search for a major industrial company,” Duncan explained. “This is the kind of immediate value our clients want and expect from IRC members. IRC aims to provide our clients with a great service from industry specialists who have committed to providing the best results for clients. We don’t just promise that, our processes work towards that and we measure and report back to our clients against these outcomes.”

With IRC's recent expansion across EMEA, the firm has become one of the world's largest retained firms in the region. "Our new IRC colleagues bring tremendous sector knowledge to the partnership," said Patrick Westerburger, member of the IRC Executive Board. "Our top EMEA consultants are specialized in sectors such as Life Sciences, Industry, Real Estate and Fast-Moving Consumer Goods," he added.

"Many of our members are benefitting from the positive economic climate and it is great to see that our new consultants are already working on cross-border search assignments with their IRC peers in other countries. In this way we can really add value and exceptional market connectivity to our global clients," Westerburger said.

Each of the new IRC members brings exceptional client engagement experience and promises a commitment to collaborate with search consultants across the firm's global footprint, thereby elevating the vision, resources and insight required to connect IRC clients with world-class management leaders across functional leadership roles.

For more on these new members of IRC Global Executive Search Partners, prospective clients can learn more by visiting their individual, country-specific web sites:

- IRC Spain: http://www.ircsearchpartners.com/global-offices/europe/spain_2.html
- IRC Switzerland: <http://www.ircsearchpartners.com/global-offices/europe/switzerland.html>
- IRC Japan: <http://www.ircsearchpartners.com/global-offices/asia-pacific/japan.html>
- IRC New Zealand: <http://www.ircsearchpartners.com/global-offices/asia-pacific/new-zealand.html>
- IRC USA – New York: <http://www.ircsearchpartners.com/global-offices/americas/usa--new-york.html>
- IRC Kazakhstan: <http://www.ircsearchpartners.com/global-offices/europe/kazakhstan.html>
- IRC Argentina & Chile: <http://www.ircsearchpartners.com/global-offices/americas/argentina.html> and <http://www.ircsearchpartners.com/global-offices/americas/chile.html>
- IRC Ireland: <http://www.ircsearchpartners.com/global-offices/europe/ireland.html>

About IRC Global Executive Search Partners

IRC Global Executive Search Partners is a market leader in the global executive search industry with a track record of more than 25,000 completed search assignments for more than 2,000 clients across industry segments and executive management functions. Our clients range from large multinationals to middle market companies that enjoy the advantage of working with leading local firms around the globe, providing them access to expert local market knowledge, the agility and commitment of owner-operated firms, and the global reach of a strong alliance. With a growing roster of leading search firms across EMEA, the Americas, Africa, Asia and Australia, IRC Global Executive Search Partners has more than 300 accomplished executive search professionals working on six continents in more than 40 countries. Ranked among the world's 10 largest retained search firms, IRC has provided consistent and high-performance executive search solutions to its clients for the past 20 years. For more information about IRC Global Executive Search Partners, visit us online at www.IRCsearchpartners.com.



Globally **Connected** < Locally **Committed**

Contact:

Malcolm Duncan

President of the Board

<mailto:malcolm.duncan@ircsearchpartners.com>

+61 02 9233 3711

www.ircsearchpartners.com