

**TITLE:** VP, Enterprise Performance Management (EPM) Consulting

**LOCATION:** LONDON, UK

**COMPANY:** Our client is a global leader in digitally powered business process management and services.

**ROLE FOCUS:** The VP, Enterprise Performance Management Consulting is responsible for driving growth for the new EPM Practice through new expertise, through billable work with clients and to assist in the overall EPM practice build, for methodologies/approaches and best practices.

**SPECIFIC COMPETENCIES REQUIRED:**

- Comfortable with ambiguity and ability to translate sometimes ambiguous challenges into compelling stories and problem solving
- Experience in external client facing roles
- Customer service orientated and influencing skills, not afraid to challenge constructively
- Strong communication skills written, oral and visual
- Management role in performance reporting for an organization/consulting experience or consulting position for EPM
- Responsible for preparation of a dept/function budget /forecast P&L/Working Capital, Cash Flow Forecast, Capex
- Developed methodologies and approaches for EPM
- Understands different budgeting and forecasting approaches
- Understands the overall performance management requirements of organizations how they interlink and their challenges
- Understands cultural and change challenges in EPM e.g. budget game playing, forecast accuracy etc
- Understanding of key budget requirements e.g. link to operational drivers
- Advised on key performance indicator outputs and their analysis
- Provided organizational performance advice to improve e.g. profitability, value, pricing, risk etc
- Experienced end user of planning budgeting and forecasting system solutions e.g. SAP BPC (planning and reporting), HFM, (planning and internal reporting), others

**IDEAL CANDIDATE:**

- Bachelor's degree and qualified accountant

- Minimum of 10 years consulting experience
- Experience in building new practice area
- Experience in performance improvement
- BPO experience
- Experience in working with large Fortune 500 organizations as clients