

**TITLE:** Senior Legal Counsel

**LOCATION:** South Africa

**COMPANY:** Our client is a global leader in the transportation industry.

**ROLE FOCUS:** The Senior Legal Counsel is responsible for legal matters of bid activities and projects in execution. The scope of work furthermore comprises corporate affairs of entities in region as well as other legal affairs and compliance matters. Focus of this job is the provision of legal advice to his/her region, the negotiation with third parties (incl. drafting of legal documents) and compliance with BT policies (incl. the obtaining of mandates) that relate to legal aspects of the business.

The Senior Legal Counsel will handle bids and projects with a large size and with a substantial degree of complexity (incl. public private partnerships or strategic bids & projects, difficult terms & conditions).

**RESPONSIBILITIES:**

- Analyze the bidding documents and identify issues; advise on bidding strategy & set-up; responsibility for bidding agreements (incl. memorandum of understanding and sales representative agreement).
- Joint risk analysis and mitigation strategy for multi-functional issues & gaps with relevant REG/DIV functions; preparation of contract summaries and obtaining GRP/CORP mandates; responsibility for the terms & conditions of the BT offer; responsibility for teaming agreements (consortium/partnership agreement, shareholders' agreement) and key sub-supplier agreements; coordination of inter-regional/divisional agreements.
- Negotiation of the supply & service agreements, securities (incl. parent company guarantees and bonds); responsible for public procurement law review procedures (defensive & offensive).
- Support to PM/PCM for commercial, contractual and claim aspects of customer, partner & supplier contracts.
- Responsibility for related and non-project related litigation (incl. court proceedings and alternative dispute resolution).

- Responsible for corporate affairs of legal entities that are based in the REG/DIV, incl. establishment (incl. branch offices), capital increase or other funding measures, supervisory board & shareholders' meetings and & registration filing.
- Responsible for legal matters such as real estate leases, health, safety & environment matters, research & development agreements and transfer of technology agreements.
- Provide compliance training to board members and REG/DIV functions (incl. corporate law, anti-trust law, anti-corruption law).
- Responsible for knowledge management and development of tools.
- Manage engagement of external legal consultants.

**IDEAL CANDIDATE:**

- University degree in law. Preferably a focus on contract or business law
- At least 5 years of experience of which at least 2 years in the Contracts function
- Experience in an international law firm would be an asset.
- Strong communication and diplomacy skills and the ability to guide, influence and convince others.